Sullivan|Strickler

**TRACS Saves
Client Millions
in O365 Migration**

2020 CASE STUDY

Sullivan|Strickler 2020 Case Study

THE BUSINESS SITUATION

A large U.S. mortgage company was still using Tivoli Storage Manager (TSM) backup software to create new backups while preserving existing backups, but their licensing model was based on the amount of data managed by the system, which continued to increase in price. Due to the potential for litigation pertaining to the subprime mortgage crisis, the company was obligated to retain data potentially relevant to their subprime loans and foreclosures. Since backup tapes containing the required data also included other data not subject to the preservation requirements, the customer was over-preserving data, thereby increasing the amount that TSM software had to manage.

THE SOLUTION

SullivanStrickler used TRACS to restore necessary targeted email data, and separated it from other data on the backup tapes. Lotus Domino separated attachments from email messages and stored them in a centralized repository, so that all attachments were repopulated into the appropriate messages. Email data was then stored on near-line disks and was accessible when needed. In addition, all data on the original source tapes could be purged from their backup environment.

THE RESULTS

The mortgage company reduced their annual software licensing costs by more than $800,000, yielding immediate positive Return On Investment (ROI) from the project with projected 5-year savings of over US $4M. Ongoing financial benefits are still being realized, since the company requires much of the data to be retained years later. The alternative scenario would have required the company to pay IBM for capacity licensing of TSM. Legacy data retirement from current backup system helped the national mortgage company save over $800,000 in licensing fees annually with a nominal investment.

ABOUT TRACS

SullivanStrickler's Tape Amalgamation Service helps clients identify tapes or backup sessions that cannot be destroyed, and selectively isolates the data. Using our proprietary software, TRACS, we can create image files of volumes and collect file-level metadata that can be imported into our Invenire system for immediate ability to find files. We can also take the session from single-instance or multi-threaded without incurring the costs and time to restore them.

ABOUT SULLIVAN | STRICKLER

We exist to solve the most pressing challenges corporations have with archived and legacy data. We create solutions that empower corporations to solve these issues and help them to better plan for the future. Retention, discovery/ disclosure, data privacy, regulatory, compliance and remediation requirements have left their mark on data created and backed up over the last 30 years. We create solutions that enable corporations to solve these issues and manage their data more efficiently in order to mitigate litigation, and eliminate cost and risk.

At SullivanStrickler, we believe you should have total command of your legacy data. We provide solutions to complex data challenges that are powerful, efficient and highly secure. We also deliver more intelligence from legacy data than anyone else. What would you like to know?

For more information, please visit: www.sullivanstrickler.com